his history, one never heard about it among the conquistadores who were there at the time.

I will leave off here and go on to tell what else happened to us.

CHAPTER XXXV.

How Cortés sent to summon all the Caciques of those provinces and what was done about it.

I HAVE already said that we captured five Indians during the battle of whom two were captains. When Aguilar spoke to these men he found out from what they said that they were fit persons to be sent as messengers, and he advised Cortés to free them, so that they might go and talk to the Caciques of the town and any others they might see. These two messengers were given green and blue beads, and Aguilar spoke many pleasant and flattering words to them, telling them that they had nothing to fear as we wished to treat them like brothers, that it was their own fault that they had made war on us, and that now they had better collect together all the Caciques of the different towns as we wished to talk to them, and he gave them much other advice in a gentle way so as to gain their good The messengers went off willingly and spoke to the Caciques and chief men, and told them all we wished them to know about our desire for peace.

When our envoys had been listened to, it was settled among them that fifteen Indian slaves, all with stained faces and ragged cloaks and loin cloths, should at once be sent to us with fowls and baked fish and maize cakes. When these men came before Cortés he received them graciously, but Aguilar the interpreter asked them rather angrily why they had come with their faces in that state, that it looked more as though they came to fight than to treat for peace; and he told them to go back to the

Caciques and inform them, that if they wished for peace in the way we offered it, chieftains should come and treat for it, as was always the custom, and that they should not send slaves. But even these painted faced slaves were treated with consideration by us and blue beads were sent by them in sign of peace, and to soothe their feelings.

The next day thirty Indian Chieftains, clad in good cloaks, came to visit us and brought fowls, fish, fruit and maize cakes, and asked leave from Cortés to burn and bury the bodies of the dead who had fallen in the recent battles, so that they should not smell badly or be eaten by lions and tigers. Permission was at once given them and they hastened to bring many people to bury and burn the bodies according to their customs.

Cortés learnt from the Caciques that over eight hundred men were missing, not counting those who had been carried off wounded.¹

They said that they could not tarry with us either to discuss the matter or make peace, for on the morrow the chieftains and leaders of all the towns would have assembled, and that then they would agree about a peace.

As Cortés was very sagacious about everything, he said, laughing, to us soldiers who happened to be in his company, "Do you know, gentlemen, that it seems to me that the Indians are terrified at the horses and may think that they and the cannon alone make war on them. I have thought of something which will confirm this belief, and that is to bring the mare belonging to Juan Sedeño, which foaled the other day on board ship, and tie her up where I am now standing and also to bring the stallion of Ortiz the musician, which is very excitable, near enough to scent the mare, and when he has scented her to lead

¹ The Carta de Vera Cruz says the Indians were 40,000 in number and that they lost 220 killed.

each of them off separately so that the Caciques who are coming shall not hear the horse neighing as they approach, not until they are standing before me and are talking to me." We did just as Cortés ordered and brought the horse and mare, and the horse soon detected the scent of her in Cortés's quarters. In addition to this Cortés ordered the largest cannon that we possessed to be loaded with a large ball and a good charge of powder.

About mid-day forty Indians arrived, all of them Caciques of good bearing, wearing rich mantles such as are used by them. They saluted Cortés and all of us, and brought incense and fumigated all of us who were present, and they asked pardon for their past behaviour, and said that henceforth they would be friendly.

Cortés, through Aguilar the Interpreter, answered them in a rather grave manner, as though he were angry, that they well knew how many times he had asked them to maintain peace, that the fault was theirs, and that now they deserved to be put to death, they and all the people of their towns, but that as we were the vassals of a great King and Lord named the Emperor Don Carlos, who had sent us to these countries, and ordered us to help and favour those who would enter his royal service, that if they were now as well disposed as they said they were, that we would take this course, but that if they were not, some of those Tepustles would jump out and kill them (they call iron Tepustle in their language) for some of the Tepustles were still angry because thay had made war on us. At this moment the order was secretly given to put a match to the cannon which had been loaded, and it went off with such a thunderclap as was wanted, and the ball went buzzing over the hills, and as it was mid-day and very still it made a great noise, and the Caciques were terrified on hearing it. As they had never seen anything like it they believed what Cortés had told them was true.

Then Cortés told them, through Aguilar, not to be afraid for he had given orders that no harm should be done to them.

Just then the horse that had scented the mare was brought and tied up not far distant from where Cortés was talking to the Caciques, and, as the mare had been tied up at the place where Cortés and the Indians were talking, the horse began to paw the ground and neigh and become wild with excitement, looking all the time towards the Indians and the place whence the scent of the mare had reached him, and the Caciques thought that he was roaring at them and they were terrified. When Cortés observed their state of mind, he rose from his seat and went to the horse and told two orderlies to lead it far away, and said to the Indians that he had told the horse not to be angry as they were friendly and wished to make peace.

While this was going on there arrived more than thirty Indian carriers, whom the natives call *Tamenes*, who brought a meal of fowls and fish and fruits and other food, and it appears that they had lagged behind and could not reach us at the same time as the Caciques.

Cortés had a long conversation with these chieftains and Caciques and they told him that they would all come on the next day and would bring a present and would discuss other matters, and then they went away quite contented.

And there I will leave them until the next day.

CHAPTER XXXVI.

How all the Caciques and Calachonis from the Rio de Grijalva came and brought a present, and what took place about it.

EARLY the next morning, the 15th March, 1519,1 many Caciques and chiefs of Tabasco and the neighbouring towns arrived and paid great respect to us all, and they brought a present of gold, consisting of four diadems and some gold lizards, and two [ornaments] like little dogs, and earrings, and five ducks, and two masks2 with Indian faces, and two gold soles for sandals, and some other things of little value. I do not remember how much the things were worth; and they brought cloth, such as they make and wear, which was quilted stuff. My readers will have heard from those who know that province that there is nothing of much value in it.

This present, however, was worth nothing in comparison with the twenty women that were given us, among them one very excellent woman called Doña Marina, for so she was named when she became a Christian. I will leave off talking about her and the other women who were brought to us, and will tell how Cortés received this present with pleasure and went aside with all the Caciques, and with Aguilar, the interpreter, to hold converse, and he told them that he gave them thanks for what they had brought with them, but there was one thing that he must ask of them, namely, that they should re-occupy the town with all their people, women and children, and he wished to see it repeopled within two days, for he would recognize that as a sign of true peace. The Caciques

¹ This is evidently an error, as Bernal Díaz has already stated that the Battle of Cintla was fought on Lady day, the 25th March.

² In the text "dos figuras de Caras de Indios."